



Senior Land Agents – Northern British Columbia

HMA Land Services Ltd. is a Western Canadian-based company that provides a full range of land and operational services to the energy sector. Due to the expanding nature of business, we are seeking Senior Land Agents to work in northern British Columbia. The Land Agents will act as a trusted advisor to clients and landowners, building and enhancing relationships with clients and landowners. They will be responsible for developing and maintaining professional relationships with clients, landowners and industry contacts through regular interaction and communication. Part of the Land Agent's responsibilities will include the development of additional client services to be offered and the continuing development of relationships within the energy industry.

Duties and Responsibilities

Initially, some of the specific duties will involve the following:

- Communicating with land owners and clients includes meetings and status updates on current projects, timelines and technical discussions
- Utilizing additional resources and support as required when discussing more complex issues with landowners and clients
- Understanding, responding to and anticipating clients concerns, needs and requests, and maintaining commitments to clients' deadlines and goals
- Formulating creative solutions for landowner problems, concerns and issues
- Acting as a liaison between clients and landowners; interpreting and communicating issues and concerns
- Sharing appropriate and accurate information with Project Manager to be reported to the client; reporting appropriate issues to appropriate parties in a timely manner
- Sharing professional advice with client and Project Manager as appropriate
- Meeting contact reporting requirements
- Understanding both the client and landowners' business, and factors that impact their business
- Addressing basic community and land owner concerns about HMA client operations
- Strictly adhering to HMA and common safety procedures.
- Strictly adhering to all HMA Policies and Procedures
- Staying current on relevant Local Affairs/news.



Requirements

The ideal candidate will have the following:

- A post-secondary education in a recognized Land Agent program
- A working knowledge of the Oil and Gas Commission (OGC), Energy Resources Conservation Board (ERCB) and Land Rights in the British Columbia and Alberta regions
- Clear understanding of industry and HMA's business
- Demonstrates a knowledge of legislation, regulations, Acts and agreements; how they are applied and how they affect the community
- Demonstrates knowledge of various soils, vegetation, crops, yields and rates, as well as related environmental and reclamation concerns
- Proficient in all aspects of surface land acquisition and management
- Good computer skills and appropriate Email 'etiquette'
- Committed to professional excellence
- Demonstrates high energy and a positive attitude, as well as an eagerness to accept challenging assignments
- Excellent documentation and note keeping ability
- Effective time management skills and effective planning
- Proven strong negotiation and consensus building skills
- Enthusiastic approach to professional development and continuous learning
- Demonstrates an inquiring mind with a curious approach to researching for further information
- Creative problem solving skills
- Ability to work well independently and with others
- Displays good decision making skills, judgment, and reasonable risk taking skills
- Excellent communication skills, both written and verbal
- Excellent work ethic; demonstrated to be dependable and trustworthy, and practices personal and professional integrity at all times

To be considered for this position, email your resume and cover letter to

Kelly Fraser, Human Resources Advisor, at

hr@hmland.com