



Committed To Excellence



Welcome To The HMA Newsletter



Welcome to HMA's Newsletter - Volume 1

In an effort to provide our clients with valuable industry information and keep you informed about our services, we will be sending you our newsletter every two months. We hope you find it to be a valuable resource and we welcome your feedback!

"HMA Land Services, through its commitment to excellence, strives to become the land consulting firm of choice in North America."

HMA Expands Its Operational Service Offerings To The Energy Sector

We are expanding our service offerings to include Operational Support to the Energy Industry to effectively manage energy infrastructure and ensure compliance with province or federal regulations. HMA is the first Land Company in western Canada offering Operational Services focusing on:

1. [Damage Prevention and Public Awareness](#)
2. [Emergency Management](#)
3. [Security Management](#)

For More information on these services visit our website at:

www.hmland.com/services/operational-services/

The Only Land Consulting Firm To Achieve A Certificate Of Recognition



As part of HMA's ongoing efforts to continually improve our Health and Safety Program, HMA is a registered member of ISNetworkworld, an on-line contractor/supplier management database, and we are currently rated as an approved contractor for all registered owner-clients. HMA is also a member of the [Alberta Construction Safety Association](#) and participates in Safety Stand Down Week.



To further demonstrate our commitment to safety, HMA has received a [Certificate of Recognition](#) (COR) with the certifying partner, [Enform](#). HMA is the only land consulting firm in Western Canada to achieve COR status - an accomplishment we are extremely proud of!

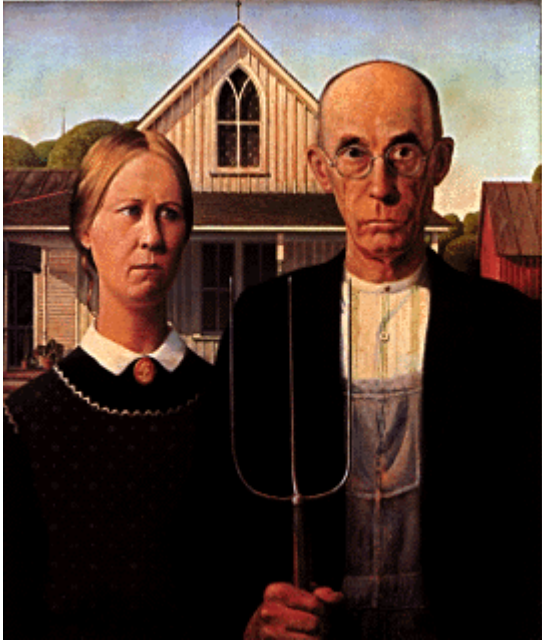
HMA Unveils Its New Land Database!



Earlier this year, we began a project to develop a new suite of software tools that would enhance our ability to securely store, access and manage HMA's business and project information. The database, called "LADI", is based on Powerful [SQL Server](#) technology providing us with the ability to store and manage seemingly endless amounts of data. Recognizing the paramount importance of the information, HMA has taken significant steps to maintain information security with built-in redundancies and offsite back-up protocols.



The NEB Public Consultation Process



The NEB's July 20, 2009 circulation promoting its expectations to all oil and gas pipeline companies regulated under the National Energy Board Act and interested parties on [Public Involvement Programs](#) is the latest chapter demonstrating how a vocal minority of Canadian landowners have managed to steer the Canadian federal regulator of inter-provincial pipelines in a direction that is completely unnecessary.

Pipeline companies go to great lengths to promote awareness of their systems and notify the public of expansion. Not only are they required to do so by law, it is simply the right thing to do – the right way to conduct their business and a societal expectation.

[Read the Entire Article](#)

HMA Staff Highlight - Paul Anderson, President



In March 2008, Paul Anderson was appointed President of HMA. Paul's varied work experience over the past 20 years in the oil and gas and pipeline industry uniquely equips him to lead HMA's growing organization and directly complements the leadership team established by Dan Hushion and Miles McCall. His experience in the industry ranges from Land & Environmental Management, Loss Prevention and Stakeholder Relations. Paul has a Master's of Science Degree and a management accreditation from the University of Calgary's Haskayne School of Business.

Along with Dan and Miles, Paul shares HMA's uncompromising pursuit of excellence. His diverse management background, proven leadership and industry-recognized management team will ensure continued, reliable and superior Land Services while HMA grows its business to include new services that until now, have not been available in Canada.

[Read more about Paul](#)

Compensation for the 30 metre Safety Zone? Think again.

For years, Dave Core and [CAEPLA](#) have been seeking compensation for the 30 metre Safety Zone, which was introduced by subsection 112.(1) of the [National Energy Board Act](#) in 1990. Mr. Core and CAEPLA have said, and will tell anyone who will listen, that the Safety Zone is akin to the “additional taking of land” and is essentially equivalent to having additional right of way on their land; and therefore, landowners should be compensated for it.

Think again.

The NEB, [CEPA](#), and countless individuals (including myself - Mike Sullivan) have repeatedly stated that the 30 metre Safety Zone “holds no interest” in the land. Rather, it is simply what the name implies - a “safety zone”; or, to further clarify, a “call before you dig” zone.

[Read Article](#)



NEB-regulated Damage Prevention Programs



The long-awaited [National Energy Board Damage Prevention Regulations](#) are coming and once they are promulgated and the existing Pipeline Crossing Regulations are repealed, NEB-regulated pipeline companies in Canada will be required to develop and incorporate Damage Prevention Programs into their existing management systems.

Regardless of perceptions, the Damage Prevention Regulations apply to **ALL** pipeline companies in Canada with facilities that cross provincial and national borders - regardless of their size, throughput, etc. If a pipeline carrying hydrocarbons crosses a provincial border, it is regulated by the NEB and the operating company must comply with the NEB Act and Regulations made thereunder.

[Read Article](#)

HMA Strengthens its Management Team

Since HMA first started doing business, the company has delivered superior results and in doing so, [Dan Hushion](#) and [Miles McCall](#) not only built a business, they also built a recognized and reliable brand. Through the strength of the HMA brand, the company has attracted new business, new customers and new employees.

Recently, [Linda Postlewaite](#), [Mark Bradley](#) and [Mike Sullivan](#) – three well-known industry players with impressive and complementary work history and skills – joined HMA. With them, HMA is expanding in new directions, building new business lines and offering new services to the pipeline industry.

Linda Postlewaite's environmental management and regulatory knowledge is highly regarded within the pipeline industry. Combining Linda's knowledge, skills and integrity with Paul Anderson's environmental background and impressive career history provides HMA with unmatched depth among its competitors and presents our clients with solid options to achieve their goals.

In terms of Operational Services, Mike Sullivan and Mark Bradley are extremely well-known and highly regarded in the pipeline industry. Over the past 12 years, they have worked alongside one another in various capacities and have evolved as two of the best and most highly-regarded Loss Prevention individuals in Canada. *"Their skills and abilities are highly complementary"*, says Paul Anderson, President of HMA Land Services Ltd. *"when it comes to damage prevention, emergency management, security management, landowner management systems and associated regulatory governance, their combined regulatory and operational knowledge and experience is simply unmatched – anywhere."*

As HMA moves forward and builds upon the values that made it successful, it is doing so with some of the best and most highly-regarded people in the industry who are at the top of their game. *"It's all about continuity"*, says Paul. *"Our goal is to offer our clients the best service carried out by the best people. And we're doing it."*



We hope you enjoyed reading our newsletter and would appreciate receiving your feedback.

Paul Anderson, President - HMA Land Services Ltd.

Visit our website at <http://www.hmland.com>

Click [here](#) to unsubscribe from this newsletter.